SHOW FACTS

2024 Mohegan Sun World Baseball & Softball Coaches' Convention Mohegan Sun - Earth Expo Center January 11-13, 2024



BOOTH EQUIPMENT

Each 10' x 10' booth space includes one 8' high back drape, two 3' high side drapes, one 6' skirted table, two folding chairs, one waste basket and one 7"x44" booth ID sign. Show colors are red, white and blue.

EXHIBIT HALL CARPET

The Exhibit Hall is not carpeted.

DISCOUNT PRICES

In order to receive the discounted rates listed in this manual, we must receive your order by: Thursday, December 28, 2023. Order online (see page 2) and save the 8% Administrative Fee.

SHOW SCHEDULE:

Exhibitor Move-In:

Thursday, January 11, 2024 from 1:00pm - 6:00pm Friday, January 12, 2024 from 7:00am - 8:30am

Show Hours:

Thursday, January 11, 2024 from 6:00pm - 9:00pm Friday, January 12, 2024 from 8:45am - 7:00pm Saturday, January 13, 2024 from 7:45am - 3:30pm

Exhibitor Move-Out:

Saturday, January 13, 2024 from 3:30pm - 7:00pm



ONLINE ORDERING

Looking for an easier way to place you order? Tired of faxing or emailing forms?

Try our fully PCI-Compliant Online Ordering System!

Simply request an online login by emailing info@demersexpo.com (please specify show name and date). We will then create an online login and notify you of this via email.

All products and services offered in this Exhibitor Services Kit are available on our online storefront.

Using our online storefront saves you an 8% administrative fee! Orders placed via email or fax will be assessed this fee.

Floor prices apply after that date.

The Storefront will close on Thursday, January 4, 2024.

No online orders after that date.





CREDIT CARD AUTHORIZATION

To have orders charged to a credit card account, please complete the information requested below and return this form with your order(s). Credit Card orders are subject to credit approval. Event site balances or charges for outstanding labor or miscellaneous items not previously paid will be charged to your credit card account.

CREDIT CARD:	VISA	MasterCard	AMEX
ACCOUNT NUMBER	:		
EXPIRATION DATE:			
SECURITY CODE (Vis	a/ Master Card 3 digi	t # on back, Amex 4 digit # o	n front):
CARDHOLDER'S NA	ME:		
CARDHOLDER'S SIG	SNATURE:	========	DATE: H CARDHOLDER'S BILLING ADDRESS
CARDHOLDER'S SIG	BELOW N	MUST MATCI	H CARDHOLDER'S BILLING ADDRESS
ADDRESS Company Name:	BELOW N	MUST MATCI	H CARDHOLDER'S BILLING ADDRESS Booth #:
ADDRESS Company Name: ard Billing Address:	BELOW N	MUST MATCI	H CARDHOLDER'S BILLING ADDRESS Booth #: Authorized by:
ADDRESS Company Name: ard Billing Address:	BELOW N	MUST MATCI	H CARDHOLDER'S BILLING ADDRESS Booth #:
ADDRESS Company Name: card Billing Address: City/State/Zip:	BELOW N	MUST MATCI	H CARDHOLDER'S BILLING ADDRESS Booth #: Authorized by:

CREDIT AND PAYMENT POLICY

The Credit Card Authorization section above must be completed and accompany all credit card orders.

Please notify your company representative of the following:

- All orders must be paid in full and/or credit card authorization (above) be on file with your order(s) before services are rendered.
- There will be no invoicing. Purchase Orders are not a form of payment.
- Payment for orders mailed to Demers in advance can be made by company check, money order or credit card.
- Event site orders can be paid by cash or charged to a credit card.
- International exhibitors must prepay all services in U.S. Currency.
- Items ordered, delivered to booth, then cancelled, will not be refunded.
- Other refund requests will not be considered unless exhibitor makes request of Demers prior to the close of the event.
- Exhibitor is responsible for the cost of repair or replacement if equipment is lost, damaged or stolen while being rented.
- Payment must be received by *Thursday*, *December 28*, *2023* for discount pricing to apply.
- Orders received without payment will be assessed a late fee.

By submitting this credit card authorization, you knowingly authorize Demers to charge your credit card for any service rendered under the terms and conditions stated in this Exhibitor Kit. You also knowingly authorize your show-site representative to sign for charges on your behalf.

PAYMENT MUST BE INCLUDED WITH ALL ORDERS





STANDARD FURNISHINGS

Order Online and Save the 8% Administrative Fee

CARPETING								
QTY	Carpet Size	Advanc e		Subtotal				
	9' x 10' Carpet	135.00	151.00					
	9' x 20' Carpet	239.00	271.00					
	9' x 30' Carpet	359.00	406.00					
	9' x 40' Carpet	478.00	621.00					
Car	Carpet Color: Gray Blue Red Burgundy Emerald Green (Circle Choice)							
Boo	SPECIAL CUT (oth Size: ft. x ft.= CARPET PA	CARPET sq. ft.	T N G x 2.27=					
Boo	th Size:ft. xft.=_	sq. ft.	x 1.80=					
	SKIRTED							
	lors: Gray Blue Red Black White G							
QTY	Table Size	Advanc e		Subtotal				
	2' x 4' x 30" high	88.00						
	2' x 6' x 30" high	116.00						
	2' x 8' x 30" high	136.00						
	2' x 4' x 40" high	108.00	127.00					
	2' x 6' x 40" high	123.00	132.00					
	2' x 8' x 40" high	132.00	144.00					
	UNSKIRTED	TABL	ES					
QTY	Table Size	Advanc e	Floor	Subtotal				
	2' x 4' x 30" high	49.00	62.00					
	2' x 6' x 30" high	52.00	68.00					
	2' x 8' x 30" high	57.00	74.00					
	2' x 4' x 40" high	71.00	122.00					
	2' x 6' x 40" high	74.00	127.00					
	2' x 8' x 40" high	78.00	133.00					
WOOD TABLE RISERS								
QTY	Riser Size	Advanc e	Floor	Subtotal				
	4' x 10" Undraped	52.00	67.00					
	6' x 10" Undraped	64.00	83.00					
	4' x 10" Draped	76.00	99.00					
	6' x 10" Draped	86.00	113.00					
	Wood Table Riser Drape Color: White							

CHAIRS						
QTY		Advanc e	Floor	Subtotal		
	Upholstered arm chair	51.00	68.00			
	Padded side chair	45.00	52.00			
	Tubular folding chair	24.00	31.00			
	Upholstered bar stool	143.00	160.00			
	Black Bar Stool w/ foot rest	78.00	94.00			
;	SPECIAL DRAPE	RY/SK	IRTIN	G		
	olors: Gray Blue Red Black White O	Green Burgur	dy (circle choic	e)		
QTY		Advanc e		Subtotal		
	8' high drapery Per Linear Foot	6.18	13.39			
	3' high drapery Per Linear Foot	5.67	12.36			
	13'-long table skirting	66.00	88.00			
	ACCESSO	RIES				
QTY		Advanc e	Floor	Subtotal		
	Clothes Tree	52.00	77.00			
	Easel (Tripod Display)	33.00	41.00			
	Garment Rack	91.00	126.00			
	Panelboard	258.00	322.00			
	Pegboard	258.00	322.00			
	Stage (4' x 4' all heights up to 36")	258.00	322.00			
	Stage (4' x 4' w/ carpet & skirt)	283.00	353.00			
	Stanchion Post	59.00	75.00			
	Stanchion Belt	6.18	8.03			
	Waste Basket	14.50	16.50			
	Easel (Tripod Display) Garment Rack Panelboard Pegboard Stage (4' x 4' all heights up to 36') Stage (4' x 4' w/ carpet & skirt) Stanchion Post Stanchion Belt	33.00 91.00 258.00 258.00 258.00 283.00 59.00 6.18	41.00 126.00 322.00 322.00 322.00 353.00 75.00 8.03			

- ORDER SUMMARY -

Subtotal: \$
6.35% Sales Tax: \$
8.00% Admin Fee: \$
Grand Total: \$

Advance price deadline: *Thursday, December 28, 2023.* All items are for rental for the duration of the show only. Items ordered, delivered to booth, then cancelled, will not be refunded. Other refund requests will not be considered unless Exhibitor makes request of Demers prior to the close of the show. Exhibitor is responsible for cost of repair or replacement if equipment is lost, damaged or stolen while being rented. Rentals are based on availability. Order early to guarantee what you want is available.

Order online and save the 8% administrative fee.

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

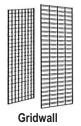


Additional Booth Accessories

Looking for an item you do not see? Please call our office for availability and pricing.







Gondola

Actual products may vary from images shown

ITEM	QTY	Х	PRICE	=	TOTAL
TOTE BAG HOLDER/RACK		Х	\$ 60.00	=	
SILK PALM TREE		Х	\$ 70.00	=	
LITERATURE RACK		Х	\$ 95.00	=	
2'X6' GRIDWALL (MUST ORDER AT LEAST 2)		Х	\$ 60.00 EA	=	
4' GONDOLA (COMES WITH 2 SHELVES)		Х	\$ 225.00	=	
ADDITIONAL GONDOLA SHELVES (2 ADDITIONAL MAX PER GONDOLA)		х	\$ 25.00 EA	=	
			SUBTOT	AL	\$
			6.35% SALES TA	AX	\$
			8.00% ADMIN F	EE	\$
			GRAND TOT	AL	\$

Advance price deadline: Thursday, December 28, 2023. Orders placed after deadline date will be assessed a 25% late charge. All items are for rental for the duration of the show only. Items ordered, delivered to booth, then cancelled, will not be refunded. Other refund requests will not be considered unless Exhibitor makes request of Demers prior to the close of the show. Exhibitor is responsible for cost of repair or replacement if equipment is lost, damaged or stolen while being rented. Rentals are based on availability. Order early to guarantee what you want is available. Order online and save the 8% administrative fee.

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	



DIGITAL GRAPHICS AND SIGNS

Your presentation is everything!

Impress your potential new customer and stand out from your competitors with high impact digital graphics in your booth. Let our team of graphic designers and sign professionals bring your booth to the next level with high impact digital graphics.

The next pages are graphics order forms. Use these forms as a guideline or consult with our graphics team to determine what will be best for your booth.

Contact us at 860.882.0003.









SIGN & GRAPHICS ORDER FORM

To order your graphics, complete this order form and attach your sign copy or electronic file. Please see artwork guidelines for electronic files on the following page. Note: All graphics are subject to a 100% cancellation charge.

DIGITAL GRAPHICS

Demers Expo can provide the finest state-of-the-art digital graphic reproduction available on the market today. Capabilities include full-color spectrum, photo-quality, high-resolution digital printing in any size for banners, easel signage, and more.

PRICING GUIDE

LX	W = [Square Feet
Square X Feet X	Round length and width up to \$10.00 per Sq. Ft. Dis or \$15.00 per Sq. Ft. Sta	scount Price = Total

In order to receive discounted price, order must be received by *Thursday*, *December 28*, 2023

Minimum order per graphic 6 sq. ft.; Double sq. ft. for double-sided graphics; File conversion, retouching, cloning or color correcting may incur additional labor charges (Demers will advise of charges before work is performed).

Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sq. ft.

BACKING MATERIAL

☐ Foam Core	
PVC Fluted Vinyl Banner	☐ Sintra ☐ Gator Board ☐ Plexi

If backing material is not selected, PVC Fluted will be used.

SIGN LAYOUT

The quick brown fox ran over the steep hill.





to decide

Vertical

SPECIAL INSTRUCTIONS

Please indicated the file name that will be e-mailed or uploaded to our FTP (see next page)
Total X 6.35% Sales Tax + 8.00% Admin Fee Grand Total
If you will be ordering more than one sign, please use one order form per graphic/sign

Order Online and Save the 8% Administrative Fee

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	



ARTWORK & FILE GUIDELINES

DES-Demers Expo will provide you with the best possible quality graphics for your event or exhibit. You can assist us in that effort by providing digital art files using the guidelines listed below. If you are sending us completed, print-ready files, please pass the following information on to your graphics designer. Two overall considerations for submitting acceptable artwork involves proper resolution or size of the file to avoid poor quality images, and proper color matching information and proofs to ensure accurate color reproduction.

PREFERRED SOFTWARE AND FILE FORMATS

We are capable of working with both PC and MAC based software, and can accept art created with the following software programs:

- ADOBE—Illustrator, InDesign, and Photoshop
- COREL DRAW

The Following Files can be submitted for graphic reproduction:

- EPS and Al
- TIF
- PDF
- JPG

Vector formats are best to use. When using vector based formats include all fonts, or convert fonts to outlines or paths

File types that cannot use to reproduce high quality graphics include:

- GIF files
- Microsoft Office software files such as Word (.doc), or PowerPoint (.ppt) file types
- Self-extracting files, such as EXE or SEA files

HOW TO SEND ARTWORK

- Artwork files that are of acceptable resolution as listed above will typically be too large to send via email. Files may be shared via online file sharing with program of your choice, saved and sent via overnight delivery on either a CD-ROM or a DVD, along with the hard-printed proof copy. (Floppy disks and zip drives are not a good option for sending large graphics files.)
- •Files may also be uploaded to DES-Box Files. Please contact Demers at 860-882-0003 to obtain access.
- •If your artwork files are below 6 megabytes they can be e-mailed to info@demersexpo.com.



MATERIAL HANDLING ORDER FORM

Materials can be shipped in advance to the Demers Warehouse or directly to the Venue. Exhibitor is responsible for making prepaid inbound and outbound shipping arrangements. Collect shipments or shipments billed to Demers will not be accepted. All shipments must be consigned to Demers and all material handling services must be prepaid. Demers Material Handling Services include receiving shipments, providing delivery to booth, storage of empty packing materials, and return of outbound shipments to the loading dock.

ADVANCE SHIPPING ADDRESS Please use enclosed labels on all pieces

TO: Name of Exhibitor & Booth Number

FOR: World Baseball & Softball Coaches' Convention

c/o Demers Exposition Services, Inc.

151A Park Avenue East Hartford, CT 06108

Demers Warehouse will receive shipments and provide up to 30 days storage prior to the event. Loose materials will not be received at Demers Warehouse. Shipments may be received weekdays (excluding holidays) between 8:30am - 3:30pm. Deadline to receive advanced pricing discount without a late fee: Thursday, December 28,

Rate: \$109.00 per CWT (per 100 lbs.). 2 CWT minimum applies (\$218.00).

Special Handling: Any material not crated or properly packaged will be subject to a handling

fee of 75% of the total drayage charges. Overtime: Included in Rate Pricing.

Late Shipments: Items received at the Advance Warehouse after the Deadline Date will be charged a late fee of \$25.00 per cwt (100.00 minimum applies), plus additional fees if special transportation is required.

Non-Payment: Shipments received without a completed Material Handling form and full payment will be assessed a late payment fee of \$25.00 per cwt, (\$100.00 minimum applies). Insurance Liability: By shipping to above address exhibitor agrees to terms and conditions o the attached LIABILITY AND INSURANCE BULLETIN on page 15.

DIRECT SHIPPING ADDRESS - TO EVENT SITE Please use enclosed labels on all pieces

TO: Name of Exhibitor & Booth Number

FOR: World Baseball & Softball Coaches' Convention

c/o Demers Exposition Services, Inc.

Earth Expo Center

Loading / Receiving Dock 1 1 Mohegan Sun Blvd Uncasville, CT 06382

Demers will receive shipments at the event site on January 11, 2024 only. Arrival at any time other than on January 11, 2024 will be assessed a redirect fee equal to 50% of the total drayage charges.

Rate: \$92.00 per CWT (per 100 lbs.). 2 CWT minimum applies (\$184.00).

Special Handling: Any material not crated or properly packaged will be subject to a handling

fee of 75% of the total drayage charges.

Overtime: Included in Rate Pricing.

Non-Payment: Shipments received without a completed material handling form and full payment on file will be charged a late payment fee of \$25.00 per cwt (\$100.00 minimum). Direct Shipments: Direct shipments will only be received at the Expo Center on January 11,

2024. Shipments received at the Expo Center other than on January 11, 2024 will be

assessed a redirect fee of 50% of the total drayage charges.

Insurance Liability: By shipping to above address exhibitor agrees to terms and conditions of

МІНІМІІМ

TOTAL ESTIMATED CHARGES

the attached LIABILITY AND INSURANCE BULLETIN on page 15.

Outbound Shipments:

- Exhibitors who have freight going outbound after the event must complete a Demers Bill of Lading at the Demers Service Desk at the event site.
- Exhibitor is responsible for making prepaid outbound shipping arrangements.
- Exhibitors may arrange with the designated show carrier or with their own carrier to pick-up their shipment(s) at the close of the event.
- Regardless of carrier, exhibitors must have used Demers services for inbound material handling. If not, material handling fees will apply.
- Carriers must check in during the first hour of dismantle. If your carrier does not arrive for pick-up, your items will be removed to the Demers Warehouse

SHIPMENT

- Shipments returned to the DES Warehouse for Outbound Shipping will be assessed Outbound Handling Fees of \$40.00 per CWT (\$80.00 minimum applies).
- Shipments returned to the DES Warehouse may be picked up beginning Wed., January 17, 2024 (Warehouse hours are M-F, 8:30 am 3:30 pm, except Holidays).
- Items left on the show floor at the end of dismantle without a Demers Bill of Lading will be assessed a minimum 1 hour labor charge in addition to outbound handling fees (actual charges to be determined).
- RETURN OF EMPTY CRATES MAY TAKE UP TO 1 HOUR OR MORE AFTER THE CLOSE OF THE SHOW.

PLEASE COMPLETE THE FOLLOWING:

X RATE

	CARRIER	PIECES	WEIGHT	per 100 lbs.*	CHARGE/SHIPMENT*	CHARGES
SHIPMENT 1			lbs.	\$109.00 or \$92.00	\$218.00 or \$184.00	\$
SHIPMENT 2			lbs.	\$109.00 or \$92.00	\$218.00 or \$184.00	\$
SHIPMENT 3			lbs.	\$109.00 or \$92.00	\$218.00 or \$184.00	\$
SHIPMENT 4			lbs.	\$109.00 or \$92.00	\$218.00 or \$184.00	\$
LATE SHIPMENT(s) to DES Warehouse \$25.00 per CWT \$100.00 Minium Charge \$						
6.35% Service Fee						
Order Online and Save the 8% Administrative Fee 8.00% Admin Fee						\$

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	



ECTIMATED

SHIPPING LABELS ADVANCE

Copy and use this label for Advanced Shipment to Warehouse. Please have shipment(s) arrive by

Thursday, December 28, 2023 to avoid the late fee.

TO:	RUSH! F
	EXHIBITING COMPANY Please write exhibiting company's name in this box
	World Baseball & Softball Coaches' Convention
	BOOTH NUMBER(s) Please write Booth # in this box if you know it at time of shipment
	c/o Demers Exposition Services, Inc. 151A Park Ave East Hartford, CT 06108
Carrie	ſ
Numbe	er of pieces
World	d Baseball & Softball Coaches Convention
М	ohegan Sun Earth Expo



SHIPPING LABELS DIRECT

Copy and use this label for Direct Shipment to SHOWSITE on **Thursday**, **January 11**, **2024**.

TO:	NG COMPANY Please write exhibiting name in this box	
World Bas	seball & Softball Coaches' Cor	nvention
BOOTH N	IUMBER(s) Please write Booth # in the if you know it at time of s	his box hipment
Earth Ex Loading/ 1 Moheg	ers Exposition Services, Inc po Center Receiving Dock 1 an Sun Blvd le, CT 06382	. H
Carrier		
Number	of	pieces
World Baseb	pall & Softball Coac	hes Convention
Mo h e g	an Sun Eart	h Expo



DIRECTIONS TO LOADING DOCK

Once at the stop-light on Mohegan Sun Boulevard, Travel 3/10 mile on Mohegan Sun Boulevard staying to the right when the road forks.

Continue past the Hotel and past the Expo Hall (both will be on your left).

The Earth Expo Loading Dock Entrance will be on your left once you pass the Expo building.





LOAD IN/OUT RESTRICTIONS

Please Read the Following Regulations Regarding the Movement of Exhibit Materials for Events at the Earth Expo Center

The movement of exhibit materials within or through Casino or front of house areas, within or through any entertainment or public access spaces, or through any emergency exit doors, is strictly prohibited.

Exhibit materials for use at events held in the Earth Expo Center must move in and out of the venue only through the Overhead Doors on the West Side (loading dock side) of the building.

When moving any items, exhibitors are prohibited from using any hotel or departmental equipment of or belonging to Mohegan Sun, including but not limited to bellman carts, concierge carts, banquet carts, serving carts, hand trucks, laundry bins or other similar rolling items. Please note that Mohegan Sun does not issue carts or other equipment for exhibitor use during move-in and move-out activities, and prohibits its employees and staff from assisting exhibitors in these activities.

Mechanized material handling equipment, such as forklifts, rider jacks and pallet jacks, may only be operated by Demers Staff. Operation of this equipment by anyone other than Demers Staff, regardless of circumstance, is strictly prohibited.

Should an exhibitor require assistance when moving exhibit materials in or out of the facility, please see a Demers representative at the service desk located on the Expo Center floor to arrange for needed assistance. Please note that fees may apply for these services.

Vehicle access to the loading dock is strictly limited to scheduled load-in and loadout hours. Vehicles may first be required to queue in a Marshaling Yard before accessing the loading dock (refer to your event load-in instructions). For more details, please see the next page for Use of the Loading Dock.



USE OF THE LOADING DOCK

Use of the loading dock to load / unload exhibit materials is available to exhibitors during scheduled move-in / move-out hours. ALL exhibitors MUST FOLLOW the procedures specified on this page in order to access and use the loading dock.

MOVE IN HOURS:

Thursday, January 11, 2024 from 1:00pm - 6:00pm Friday, January 12, 2024 from 7:00am - 8:30am

MOVE OUT HOURS:

Saturday, January 13, 2024 from 3:00pm - 7:00pm

THE DOCK IS CLOSED DURING ALL OTHER HOURS

- -EXHIBITORS can proceed directly to the Earth Expo Loading Dock located on the Cove Road a quarter of a mile after the main hotel entrance.
- EXHIBITORS WILL HAVE 20 MINUTES to unload / load their vehicles without incurring a fee. Vehicles MUST REMAIN RUNNING WITH LIGHTS ON during this time. If you exceed the 20 minute time limit, YOUR VEHICLE WILL BE REMOVED from the loading dock by Demers staff.
- EXHIBITORS requiring more than 20 minutes to unload or load their vehicles MUST HIRE DEMERS STAFF to assist them. Fees will apply based on the collective weight of the items unloaded (\$92.00 per 100 lbs. with a 200 lb. minimum) and must be paid at the time service is rendered.
- Use of the loading dock is for active LOADING AND UNLOADING ONLY. Once your vehicle is unloaded it MUST BE MOVED to an alternate parking location. Your vehicle may not remain parked on the loading dock while you set-up your booth. THERE ARE NO EXCEPTIONS TO THIS REQUIREMENT.
- ALL move-in and move-out activity MUST enter and exit the Expo Center through the designated Overhead Doors. You will be directed which doors to enter and exit through. The pedestrian entry/exit doors are alarm activated. Use of these doors is STRICTLY PROHIBITED in other than emergency situations. All said doors are clearly labeled to afford notice of this restriction.
- EXHIBITORS having questions or needing assistance should visit the Demers Expo Service Desk located on the show floor.



LIABILITY AND INSURANCE BULLETIN

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for damage to uncrated materials, improperly packed materials, or concealed damage.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, theft or disappearance of exhibitor's material after same have been delivered to exhibitor's booth.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, theft or disappearance of materials before they are picked up from exhibitor's booth for reloading after the event. Bills of lading covering outgoing shipments which are furnished to DEMERS EXPOSITION SERVICES, INC. by exhibitors will be checked at the time of our actual pick-up from exhibitor's booth and corrections made where discrepancies occur.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any causes beyond its control.

DEMERS EXPOSITION SERVICES, INC.'s liability shall be limited to physical loss or damage to the specific article which is lost or damaged, and in any event, DEMERS EXPOSITION SERVICES, INC.'s liability shall be limited to \$0.30 per pound.

DEMERS EXPOSITION SERVICES, INC. shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs which may result from any loss or damage to an exhibitor's materials which may make it impossible to exhibit same.

The consignment or delivery of a shipment to DEMERS EXPOSITION SERVICES, INC. by an exhibitor, or by any other shipper on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipment) of the terms and conditions set forth in this bulletin.

EXHIBITORS REQUIRING ADDITIONAL INSURANCE COVERAGE SHOULD ARRANGE TO PLACE SAME THROUGH THEIR AGENT OR BROKER.



FACILITY LABOR REGULATIONS

FACILITY WORK RULES ARE IN EFFECT AT THE EARTH EXPO PLEASE READ THE FOLLOWING SUMMARY OF WHEN LABOR RULES APPLY THESE RULES MAY IMPACT YOU AS A VENDOR:

(1) If You Require Mechanized Equipment To Move Your Items:

(pallet or rider jack, forklift, moffett lift, bobcat)
You are required to use Union Labor to operate this equipment.

(2) If You Require Assistance To Set Your Booth:

You may have your full time employees perform the work to set your booth.

The employees used MUST BE FULL TIME EMPLOYEES of the Exhibiting Company.

Employment ID to verify full time employment must be produced if requested.

Assistance needed in addition to your full time employees must be ordered through Demers Exposition Services.

Notice to Exhibitors Regarding use of Exhibitor Appointed Contractors:

Exhibitor Appointed Contractors (EAC) may supervise the work performed, but employees of the EAC may not perform the actual work to set the booth.

** THE EXPO CENTER DOES NOT PROVIDE CARTS FOR VENDOR USE **

See the Demers Exhibitor Services Desk with any questions.

ADVANCED SHIPMENTS OF FREIGHT

Vendor items may be shipped in advance of the event to the Demers Expo Warehouse, or directly to the Convention Center via a third party carrier (i.e. UPS, FedEx and all other contract or freight carriers).

All direct deliveries to the Expo Center will be received only on event setup days, so please plan accordingly. Items shipped in advance will be delivered to the Vendor by Demers Expo Services.

Applicable material handling / drayage fees will apply.

FLAMEPROOFING / FIRE REGULATIONS

All booth items and decorative materials, including table coverings and tents, must be non-flammable and flame-resistant in accordance with applicable fire code standards and regulations as set forth by the office of the Mohegan Sun Fire Marshal. Specifically, all such items must meet or exceed NFPA 701 standards.

All tents must have a non-flammable tag affixed to it or the Fire Marshall will have it removed.

INSURANCE

You are advised to consult your insurance broker to determine the appropriate level of insurance coverage required for your display items and materials from the time they leave your premises until their return thereto. Demers Exposition Services, Inc., the Event Venue, and their respective officers, employees, agents, associates, successors and assigns, are not responsible for loss or damage sustained to exhibitor items or materials, whether sustained by fire, water, theft, accident or other cause, foreseeable or unforeseeable.



FACILITY LABOR REGULATIONS CON'T

THE FOLLOWING ARE NOT PERMITTED:

Gambling, as is defined as risking something of value for gain contingent on chance.

Any products containing THC.

Alcohol served for sale or tasting, unless purchases and served by Mohegan Sun Banquet Bartenders

Perishable food served for immediate consumption to the consumer (such as meals, tacos, sandwiches, etc)

Cooking on site in or outside the building, unless approved by the Mohegan Sun Health and Fire Department.

Fireworks including haze.

Animals (other than licensed service animals).

RULES & REGULATIONS

Food sales or tastings are prohibited unless the food show application has been received and approved by the Mohegan Tribe Health Department (MTHD) no later than 10 business days prior to the event and communication between the vendor and MTHD and may include a request for additional information.

Medically based therapy treatments (barbering, body piercing, cosmetology, hairdressing, esthetician, eyelashes, massage therapy, nails, tanning, tattooing, etc) are prohibited unless an application for temporary health and beauty license has been received and approved by the Mohegan Tribal Health Department (MTHD) no later than 10 business days prior to the event and communication between the vendor and the MTHD and may include a request for additional information.

Vehicles must have 1/4 tank of gas or less and be inspected prior to entry into the building.

Open flame & other combustibles need to be pre-approved by the Mohegan Tribal Fire Department.



LABOR ORDER FORM

Dienla	v Labor		(ORDER ONL	INE	AND SAVE	TH	IE 8			RATIVE FEE			
These crafts	play Labor craftsmen crate, uncrated materials, set-up and dismantle exhibits AIGHT TIME 8:00am to 4:30pm, Monday - Friday RTIME 8:00am to 4:30pm, Saturday & Sunday							Rat <i>ADVAN</i> \$88.00 \$132.0	I CE PI	<u>pe</u>	er hour SHOWSITE PRICE \$132.00 \$198.00			
DOUBLI	4:31pm to 11:59pm, Monday - Sunday UBLE TIME 12:00am - 7:59am, Monday - Sunday & all Holidays vo Hour Minimum per Laborer							\$176.0	00	Pricing Deadline:	De	\$264.00 ecember 28, 2023		
	guaranteed mated labo			uested for the s	tart	of a working day	(8:	00ar	n). Labor mı	ust b	e cancelled 72 h	our	s in advance of start ti	
					INS	STALLATION	L	AB	OR					
			ion Supervised La		of yo	ur exhibit will be cor	nple	eted a	t our discretion	n prio	r to show opening.	The	charge for this service is 30	
Emergency			,						Phone:					
Display Con	tact:								Phone:					
	Exhibitor S	Super	vised Labor - Supe	rvisor must check-i	in at	the Demers Service	Des	k to p	oick-up labor.					
Supervisor (Contact:								Phone:					
	Date		Start Time	No. of Laborers	х	Approx. Hrs Per Laborer	=	T	otal Hours	@	Hourly Rate	=	Estimated Total Cost	
					×		=			@		=		
					×		=			@		=		
						D	EM	ERS	Supervision :	30%	or \$60.00 Minimui	n		
											8.00% Admin Fe	е		
											Tota	al		
					DIS	SMANTLE LA	۱B	OR						
			ion Supervised La		f you	r exhibit will be com	plet	ed at	our discretion	at the	close of the show.	The	charge for this service is 3	
Emergency		notanat	1011 141001 DIII, OI & IIII	uiii 01 900.00					Phone:					
Display Con	tact:								Phone:					
	Exhibitor S	Super	vised Labor - Supe	rvisor must check-i	in at	the Demers Service	Des	k to p	ick-up labor.					
Supervisor (Contact:								Phone:					
	Date		Start Time	No. of Laborers	х	Approx. Hrs Per Laborer	=	T	otal Hours	@	Hourly Rate	=	Estimated Total Cost	
					×		=			@		=		
					×		=			@		=		
	DEMERS Supervision 30% or \$60.00 Minimum													

Company Name:Booth# (if known):Address:Phone:City/State/Zip:Date:Authorized by:Signature:E-mail:

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108 860.882.0003 – Fax 860.579.3976 – Email info@demersexpo.com www.demersexpo.com



8.00% Admin Fee

Total

EANING ORDER FORM

Vacuuming of booth carpet per booth space @ \$80.00 per day; service includes general booth vacuuming prior to the opening of the show on each day requested.

	VACUUMING										
Description	Date Requested	No. of Booths	Χ	Rate per Day	=	Estimated Total Cost					
Vacuuming			X	\$80.00	=						
Vacuuming			×	\$80.00	=						
Vacuuming			×	\$80.00	=						
Vacuuming			X	\$80.00	=						

Order Online and save the 8% Administrative Fee! 8.00% Admin Fee

Total

	BULK SPACE VACUUMING (AREA OVER 600 SQ FT)									
Description	Date Requested	Booth I	Dime X	ensions W	=	TTL SQ FT	х	\$0.41	=	Estimated Total Cost
Vacuuming			×		=		×	\$0.41	=	
Vacuuming			×		=		×	\$0.41	=	
Vacuuming			×		=		×	\$0.41	=	
Vacuuming			×		=		×	\$0.41	=	

Order Online and save the 8% Administrative Fee! 8.00% Admin Fee

Total

Porter service per booth space @ \$80.00 per day; service includes emptying of trash cans replacement of trash can liners and disposal of trash in your booth space.

PORTER SERVICE										
Description	Date Requested	No. of Booths	Χ	Rate per Day	=	Estimated Total Cost				
Porter Service			Х	\$80.00	=					
Porter Service			Х	\$80.00	=					
Porter Service			Х	\$80.00	=					
Porter Service			×	\$80.00	=					

Order Online and save the 8% Administrative Fee! 8.00% Admin Fee

Total

BULK SPACE PORTER SERVICE (AREA OVER 600 SQ FT)										
Description	Date Requested	Booth L	Dim X	ensions W	=	TTL SQ FT	Х	\$0.41	=	Estimated Total Cost
Porter Service			×		=		×	\$0.41	=	
Porter Service			×		=		×	\$0.41	=	
Porter Service			×		=		×	\$0.41	=	
Porter Service			×		=		×	\$0.41	=	

Order Online and save the 8% Administrative Fee! 8.00% Admin Fee

Total

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

www.demersexpo.com

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave - East Hartford, CT 06108 860.882.0003 - Fax 860.579.3976 - Email info@demersexpo.com 17



ELECTRICAL ORDER FORM

MAIL OR FAX TO Demers Events & Expo Services

Demers Exposition Services 151A Park Ave., East Hartford, CT. 06108 Ph: (860) 882-0003 Fax (860) 579-3976

EMAIL ADDRESS:

ADDRESS:

PAID BY: CHECK AMX

CARD HOLDER SIGN:

VISA

CREDIT CARD BILLING ADDRESS (If different from address above)

MC

Questions? Visit www.demersexpo.com

COMPANY:	BTH#
EVENT:	
FACILITY:	
DATES:	Event ID#

EXPIRATION DATE:

ST:

PRINT NAME:

CITY:

CVV:

ZIP:

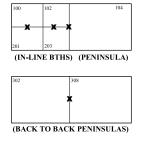
Ph: (860) 882-0003 Fax (8 info@demersexpo	360) 579-3976	DATE	ES:			Ev	vent ID#
Prices are per event, maximum t	Approximately QUANTITY Per Show	QUANTITY (For 24hrs Service)	ADVANCE PAYMENT PRICE	ED STANDARD F PAYMENT PRICE	TOTAL COST per item ordered.	(posted on onlin must receive you floor plan showing	e portal) to apply we ur order, payment and ng main power location points, 10 Business
120 VOLT All 120 Volt Co	nnections are si	upplied with NEM	1A 5-15R,	5-20R		days prior to you	
1000 - 1500 WATTS (15 AMPS) 1500 - 2000 WATTS (20 AMPS) 208 VOLT SINGLE PHASE			\$227.0	0 \$295.00		If you fax this fo	Duplication !! orm with credit card info, the original form or send form of payment.
All 208 Volt Single Phase Con One Dedicated Li		lied with NEMA 10- Service ONLY - M				ONLIN	E ORDERING
15 AMPS 20 AMPS			\$188.0 \$227.0	0 \$244.00 0 \$295.00		Login access must login is po	be available online. Visit om. Click on Exhibitor Login. be requested prior to portal sssible by emailing emersexpo.com
30 AMPS				0 \$464.00		ISLA	ND BOOTHS
50 AMPS 60 AMPS 100 AMPS 200 AMPS				0 \$546.00 0 \$797.00 CALL CALL		hour to deliver po	mum labor charge of (1) ower to all Island booths. distribution is done by ans on a time & material
208 VOLT THREE PHASE						208V & HIG	basis. SHER VOLTAGES
All 208 Volt Three Phase Cond 60 AMPS 100 AMPS				e RBBWG Cam-li 0 \$759.00 CALL	ok Connectors	There is a minimu for installation & ' high voltage ser may apply. If you	n labor charge of (1) hour 1/2 hour for removal of all vices. Material charges require services not listed lease call for a quote.
200 AMPS			CALL	CALL		DEDICA	TED OUTLETS
400 AMPS			CALL	CALL			require a 20 amp outlet.
RENTALS (Electricity not included 20' EXTENSION CORD QUAD BOX / MULTI OUTLET S LABOR ST (Mon - Fri 8:00 - 4:30 pm, excluded to the second seco	STRIP		\$52.00 \$62.00			Electricity will minutes of show 30 minutes of show If you require pow	DR SERVICES be turned on within 30 v opening and off within w closing, show days only. ver at any other time order at double the outlet rate.
			\$94.50	_	_	err pryrper (SIDE FOR ADDITIONAL
OT (Mon - Fri 4:30 pm - 8:00 am, Sa	at, Sun & Holiday		\$141.7	5			SIDE FOR ADDITIONAL ND CONDITIONS
Additional Show Days			\$51.00				
Subtotal Labor & Subtotal Goods						EOD OF	FICE USE ONLY
Sales Tax (All items are taxable) No	labor will be Taxe	d	(6.35%		DATE RECEIVED	ICE COL CIVET
						PAYMENT METHOD	
PLACE YOUR TOTAL PAYMENT HERE						AMOUNT RECEIVED	1
All foreign checks must be drawn on U.S. Banks Only. Demers reserves the right to correct orders figured incorr					figured incorrectly.	RECEIPTED BY:	
						<u> </u>	
COMPANY NAME:			i	PHONE:		FAX:	
ADDRESS:			(CITY:		ST:	ZIP:
SIGNATURE: PRINT NAME:						1	Country:

TERMS & CONDITIONS

- 1. Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received no later than 10 days prior to event set up for advance payment rates to apply. Orders faxed or mailed without payment and required floor plan will not be guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment for securing advanced rate.
- 2. In the event order totals are calculated incorrectly, Demers Exposition Services reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by email or fax of any such corrections.
- Outlet rates listed include bringing the services to one location at the rear of in-line and peninsula booths.
- 4. Outlet rates listed **do not** include the connection of any equipment, special wiring, or distribution of the outlets to other location's within the booth space. Distribution to all other locations *regardless of booth type* require labor and is performed on a time and material basis. Exhibitors are invited to contact the local Demers Exposition Services office to discuss any additional costs that may be incurred.
- 5. A separate outlet must be ordered for each location where an electrical service is required. 15 amps or 1500 watts is the minimum amount of power that can be ordered for any one location. Power must be ordered according to peak amperage ratings.
- 6. Island booths If a floor plan showing main power location is not submitted to Demers Exposition Services prior to our first move-in date, Demers Exposition Services will deliver the power to the most convenient location.
- 7. Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published. A minimum charge of (1) hours labor will apply for all installation work. The removal of this work will be charged a minimum of 1 hour.
- 8. Demers Exposition Services employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed.
- 9. Demers Exposition Services is the exclusive provider of all material and equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitors booth space. This material is provided on a rental basis ONLY and remains the property of Demers Exposition Services. It shall be removed only by Demers Exposition Services employees.
- 10. Any extension cords or power strips ordered on the front of this form should be picked up at the service desk. Credit will not be issued for unused items.
- 11. Standard wall and other permanent building utility outlets or sockets are not part of a booth space and may not be used by exhibitors unless electrical services have been ordered through Demers Exposition Services.
- 12. All equipment regardless of source of power, must comply with federal, state and local codes. Demers Exposition Services reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Demers Exposition Services is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
- 13. All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
- 14. All Exhibitors' cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed, non-current carrying metal parts of fixed equipment which are liable to be energized, shall be grounded.
- 15. Payment in full must be rendered during the event. Services may be interrupted if payment is not received.
- 16. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if canceled in writing & received by Demers Exposition Services within 14 calendar days prior to show opening. Except sales tax, Demers Exposition Services will not refund overpayment in amounts less than \$50.00 unless specifically requested in writing.
- 17. Claims will not be considered or adjustments made unless filed in writing by Exhibitor prior to the close of the event.
- 18. Exhibitor holds Demers Exposition Services harmless for any and all losses of power beyond Demers Exposition Servies control, including, but not limited to, losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by Exhibitor.
- 19. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Demers Exposition Services its attorney fees or applicable agency fees.
- 20. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Demers Exposition Services for all applicable rental taxes.
- 21. By signing this and/or the Method of Payment form, exhibitor hereby agrees to all terms and conditions on this order form.

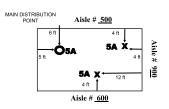
COMMONLY ASKED QUESTION - WHERE WILL MY OUTLET BE LOCATED?

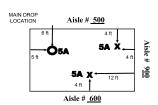
Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Demers Exposition Services to bring power inside the booth on a time and material basis.





ISLAND BOOTHS





EXAMPLE-FLOOR POWER

EXAMPLE-CEILING POWER



Today's Date Event Name Load-in date		_ Master Account # Start Date/Time Departure date	End Date/Time
Company Name City		Street Addre	ess
Technical Contact Name			Email
Convention Services Manager_		Phone #	Email_
Event Location	Room		Booth

SERVICE ITEMS	#	Advanced Rate*	Onsite Rate	Total	Location #	Load-In Date/Time	Load-Out Date/Time
Voice Services							
Analog Services							
Fax / modem / credit card line		125.00	250.00				
With Phone - in-house / local calling only		150.00	300.00				
ISDN Services – 2B + 1D with 2 SPIDs		250.00	500.00				
VoIP Services (long distance and international options)							
IP Polycom		300.00	600.00				
Basic IP Phone		150.00	300.00				
Display IP Phone		200.00	400.00				
Custom Call Center Features (Special Quote)		Custom	Custom				
Multi Venue Fee – Expo, Earth Conv., Sky Conv.		250.00	500.00				
Internet Services							
Public Wireless Services – Best Effort based on usage		Complimentary					
Dedicated Wireless Services							
10Mbs		600.00	1,000.00				
20Mbs		1,200.00	1,700.00				
50Mbs		2,500.00	3,000.00				
100Mbs		5,000.00	5,500.00				
300Mbs		10,000.00	11,000.00				
Custom Wireless Options (Special Quote)		Custom	Custom				
Multi Venue Fee – Expo, Earth Conv., Sky Conv.		250.00	300.00				
Public wired – Best Effort based on usage		Complime	entary				
Dedicated Wired Services (0-5 static IP addresses)							
10Mbs		600.00	1,000.00				
20Mbs		1,200.00	1,500.00				
50Mbs		2,500.00	3,000.00				
100Mbs		4,000.00	4,500.00				
300Mbs		10,000.00	12,000.00				
Custom Wired Options (Special Quote)		Custom	Custom				
Additional static IP address		100.00	125.00				
VPN Services with 1 static IP address		250.00	300.00				
Multi Venue Fee – Expo, Earth Conv., Sky Conv.		250.00	300.00				



Event Information Technology Request Form

SERVICE ITEMS- Continued	#	Advanced Rate*	Onsite Rate	Total	Location #	Load-In Date/Time	Load-Out Date/Time
VLAN – Private Wired Network							
Local Network Connections							
2-10 Connections		500.00	600.00				
11-25 Connections		1,000.00	1,200.00				
Ethernet Switch Rental (8 – 24 Port)		200.00	250.00				
Multi Venue Fee – Expo, Earth Conv., Sky Conv.		250.00	300.00				
CATV							
High Definition 55" TV Rental – with channel lineup		500.00	600.00				

* IMPORTANT NOTES: FEES FOR SERVICES NOT LISTED ABOVE WILL BE DETERMINED AT THE TIME OF ORDER

- 1. All setup and rental fees are for the duration of the event, not to exceed 7 days, plus usage unless otherwise indicated.
- 2. CT sales tax is included in the price.
- 3. Direct Dial Long Distance calls billed on a per minute basis (AT&T operator assisted plus 40%).
- 4. Orders cancelled with less than 48 hours notice will incur a 50% cancellation charge.
- 5. Advance Rate, Order must be received a minimum of 15 Days prior to first (1st) scheduled move-in date.
- **6.** Technical Assistance charges are \$50.00 per hour. There is a minimum of 1 hour required. 15 days advance notice required. Standard Rate \$100 per hour with 3 hour minimum
- 7. Provision 3rd party circuits @ \$200 plus standard labor of \$50 per hour.
- 8. VoIP telephones are required for multi conference call, speed dialing and other specially programmed features.
- 1. It is our policy to prohibit the use of any device which advertises wireless services on the 2.4 or 5.0 GHz frequencies.

Please take the opportunity to explain what services you are requesting and how they will be used. For example:

- 1) We will have 50 people using wireless for email, surfing and social media.
- 2) There will be 5 credit card devices using wireless to access the Internet to process transactions.
- 3) We need a TV for our DVD player to run our marketing videos.

rvice Request Explanation:	

SUBMIT COMPLETED TO:



Demers Exposition Services, Inc. 151A Park Ave., East Hartford, CT 06108 Ph: (860)882-0003 - Fax (860)579-3976 info@demersexpo.com

COMPANY NAME:		PHONE:		FAX:				
ADDRESS:		CITY:		ST:	ZIP:			
SIGNATURE:	PRINT	NAME:			Country:			
EMAIL ADDRESS:								
PAID BY: CHECK AMX VISA MC				EXF	P DATE:			
CARD HOLDER SIGN: PRINT NAME:								
CREDIT CARD BILLING ADDRESS (If different from address above)								
ADDRESS:		CITY:		ST:	ZIP:			

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108 860.882.0003 – Fax 860.579.3976 – Email info@demersexpo.com www.demersexpo.com

